U.S. SMALL BUSINESS ADMINISTRATION OFFICE OF ADVOCACY

REGULATION • RESEARCH • OUTREACH

Tennessee Congressional District 1

9,693 Small Employer Businesses92.3% of Employer Businesses

107,966 Small Business Employees**45.1%** of Employees





\$3.6 billion Small Business Payroll39.8% of Payroll

Number of Self-Employed (Census Bureau ACS, 2017)



District Total: 27,010

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

	Employe	r Businesses	Employ	ment	Payroll (\$1	,000)
Industry (Ranked by Small Employer Businesses)	Small	%	Small	%	Small	%
Retail Trade	1,549	87.7	12,588	31.7	372,633	40.3
Other Services (except Public Administration)	1,464	98.7	8,323	93.1	185,812	89.4
Accommodation and Food Services	1,104	92.6	21,325	59.3	364,257	57.6
Health Care and Social Assistance	1,013	93.1	15,857	38.3	730,155	36.4
Construction	904	98.6	7,587	81.2	314,085	77.7
Professional, Scientific, and Technical Services	784	95.7	3,988	67.2	169,452	48.6
Manufacturing	538	85.1	13,487	31.3	589,362	24.9
Administrative, Support, and Waste Management	492	88.3	5,637	43.2	145,761	42.5
Real Estate and Rental and Leasing	428	90.9	2,441	71.4	69,447	65.7
Finance and Insurance	400	84.6	3,679	46.2	170,749	44.6
Wholesale Trade	364	82.2	3,967	65.2	187,998	64.5
Arts, Entertainment, and Recreation	252	97.3	3,490	59.2	76,630	52.7
Transportation and Warehousing	243	84.1	2,843	33.9	104,410	26.7
Educational Services	90	93.8	1,288	46.8	28,409	49.3
Information	66	74.2	595	16.1	17,503	11.8
Management of Companies and Enterprises	40	53.3	475	15.2	37,355	17.4
Industries not classified	21	100.0	36	100.0	588	100.0
Agriculture, Forestry, Fishing and Hunting	12	100.0	55	100.0	3,574	100.0
Mining, Quarrying, and Oil and Gas Extraction	9	90.0	161	66.3	9,968	68.6
Utilities	7	53.8	144	48.3	8,305	41.2
District Total	9,693	92.3	107,966	45.1	3,586,453	39.8



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Tennessee Congressional District 2

11,374 Small Employer Businesses**91.4%** of Employer Businesses

130,074 Small Business Employees**43.8**% of Employees



of Payroll

43.3%



Number of Self-Employed (Census Bureau ACS, 2017)



District Total: 31,986

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

	Employer	Businesses	Employ	ment	Payroll (\$1	,000)
Industry (Ranked by Small Employer Businesses)	Small	%	Small	%	Small	%
Other Services (except Public Administration)	1,506	97.5	12,641	91.8	316,625	89.2
Retail Trade	1,411	85.9	13,798	32.7	503,104	43.4
Professional, Scientific, and Technical Services	1,410	95.7	9,973	67.5	625,964	57.5
Construction	1,195	97.3	10,869	75.5	524,061	74.9
Health Care and Social Assistance	1,183	92.6	18,019	38.5	854,754	39.5
Accommodation and Food Services	856	90.1	17,000	50.6	282,109	49.6
Wholesale Trade	705	81.4	8,521	53.2	517,007	51.0
Administrative, Support, and Waste Management	693	88.7	9,425	26.4	387,007	39.2
Finance and Insurance	530	81.5	4,945	34.8	295,327	35.2
Real Estate and Rental and Leasing	522	89.8	2,815	69.0	118,503	69.0
Manufacturing	516	89.6	10,217	40.8	481,212	36.0
Transportation and Warehousing	324	82.4	3,933	32.5	161,622	29.8
Arts, Entertainment, and Recreation	204	97.6	2,201	73.8	46,707	87.2
Educational Services	167	93.3	2,900	53.0	92,436	56.2
Information	131	78.9	1,036	17.5	53,155	12.2
Management of Companies and Enterprises	53	51.0	1,225	14.0	89,305	11.6
Industries not classified	23	100.0	31	100.0	500	100.0
Agriculture, Forestry, Fishing and Hunting	15	93.8	50	61.0	1,391	54.7
Mining, Quarrying, and Oil and Gas Extraction	11	78.6	291	35.4	14,591	35.0
Utilities	5	71.4	184	82.9	11,822	80.7
District Total	11,374	91.4	130,074	43.8	5,377,202	43.3



\$4.5 billion Small Business Payroll

of Payroll

REGULATION • RESEARCH • OUTREACH

Tennessee Congressional District 3

10,233 Small Employer Businesses**91.0%** of Employer Businesses

112,867 Small Business Employees**40.4**% of Employees



Number of Self-Employed (Census Bureau ACS, 2017)

37.6%

District Total: 27,379

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

	Employer	Businesses	Employ	ment	Payroll (\$1	,000)
Industry (Ranked by Small Employer Businesses)	Small	%	Small	%	Small	%
Other Services (except Public Administration)	1,536	98.1	10,553	91.5	254,765	87.2
Retail Trade	1,385	86.1	10,165	29.9	361,898	41.0
Health Care and Social Assistance	1,171	92.4	16,816	41.2	755,439	39.9
Professional, Scientific, and Technical Services	1,058	93.3	8,265	46.2	461,501	36.9
Construction	968	97.7	10,543	86.8	578,997	85.3
Accommodation and Food Services	858	90.5	15,572	54.9	239,315	53.3
Manufacturing	592	84.2	14,015	27.2	652,300	23.3
Administrative, Support, and Waste Management	515	86.0	5,828	24.9	206,601	27.0
Wholesale Trade	514	83.2	4,918	65.0	278,483	66.2
Finance and Insurance	468	81.8	3,484	23.3	193,127	19.5
Real Estate and Rental and Leasing	377	87.5	1,543	58.2	60,535	44.5
Transportation and Warehousing	309	82.6	3,120	21.9	125,404	21.8
Arts, Entertainment, and Recreation	209	97.7	2,222	73.3	54,629	86.6
Educational Services	122	93.1	3,133	45.7	101,090	55.8
Information	114	80.3	1,392	32.8	78,049	39.4
Management of Companies and Enterprises	37	45.1	889	17.1	57,668	18.0
Agriculture, Forestry, Fishing and Hunting	26	100.0	133	100.0	4,215	100.0
Industries not classified	22	100.0	26	100.0	509	100.0
Mining, Quarrying, and Oil and Gas Extraction	16	69.6	104	33.0	12,574	56.3
Utilities	4	57.1	146	59.6	9,752	54.4
District Total	10,233	91.0	112,867	40.4	4,486,851	37.6

U.S. SMALL BUSINESS ADMINISTRATION OFFICE OF ADVOCACY

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Tennessee Congressional District 4

9,442 Small Employer Businesses91.9% of Employer Businesses

96,978 Small Business Employees40.4% of Employees

\$3.4 billion Small Business Payroll

of Payroll



Number of Self-Employed (Census Bureau ACS, 2017)

35.1%



District Total: 29,942

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

	Employe	r Businesses	Employ	/ment	Payroll (\$1	,000)
Industry (Ranked by Small Employer Businesses)	Small	%	Small	%	Small	%
Retail Trade	1,505	89.2	11,344	32.8	365,391	41.3
Other Services (except Public Administration)	1,301	97.7	8,541	82.6	203,551	73.7
Health Care and Social Assistance	1,059	92.2	14,224	49.7	489,576	39.8
Construction	1,015	98.4	7,143	58.9	348,341	64.5
Accommodation and Food Services	909	90.8	14,284	54.1	203,546	52.4
Professional, Scientific, and Technical Services	791	97.1	4,180	80.0	193,510	75.3
Manufacturing	537	83.6	13,123	23.7	578,269	18.7
Administrative, Support, and Waste Management	461	88.3	4,574	30.8	151,790	35.6
Finance and Insurance	413	83.4	3,944	39.9	196,386	34.5
Wholesale Trade	372	82.3	4,558	39.1	268,988	40.8
Real Estate and Rental and Leasing	360	90.0	1,937	73.9	77,779	71.6
Transportation and Warehousing	342	84.7	3,341	23.7	143,459	23.2
Arts, Entertainment, and Recreation	128	94.8	1,230	73.0	21,612	81.6
Educational Services	100	98.0	1,729	53.3	38,278	57.7
Information	93	78.8	1,035	32.4	41,124	28.3
Management of Companies and Enterprises	38	49.4	785	15.9	56,007	13.7
Industries not classified	27	100.0	36	100.0	454	100.0
Agriculture, Forestry, Fishing and Hunting	24	92.3	143	96.6	4,755	92.5
Mining, Quarrying, and Oil and Gas Extraction	12	80.0	173	41.3	10,537	43.2
Utilities	9	75.0	654	90.5	45,510	91.7
District Total	9,442	91.9	96,978	40.4	3,438,863	35.1

U.S. SMALL BUSINESS ADMINISTRATION OFFICE OF ADVOCACY

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Tennessee Congressional District 5

14,899 Small Employer Businesses**90.8%** of Employer Businesses

183,439 Small Business Employees40.0% of Employees

\$8.9 billion Small Business Payroll37.0% of Payroll



Number of Self-Employed (Census Bureau ACS, 2017)



District Total: 38,025

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

	Employer	Businesses	Employ	ment	Payroll (\$1	,000)
Industry (Ranked by Small Employer Businesses)	Small	%	Small	%	Small	%
Professional, Scientific, and Technical Services	1,883	93.9	15,071	55.2	1,093,509	50.5
Other Services (except Public Administration)	1,828	96.7	16,532	79.1	517,770	76.1
Retail Trade	1,648	85.0	13,780	30.7	519,991	39.8
Accommodation and Food Services	1,482	92.3	26,203	48.9	556,080	49.3
Health Care and Social Assistance	1,454	92.3	23,777	27.2	1,136,291	23.1
Construction	1,289	96.5	16,047	77.4	960,032	76.3
Administrative, Support, and Waste Management	866	85.7	13,681	39.8	524,357	42.9
Arts, Entertainment, and Recreation	824	98.3	7,568	78.3	669,432	73.2
Wholesale Trade	789	79.4	11,649	53.5	780,308	52.1
Real Estate and Rental and Leasing	654	88.7	4,988	63.9	255,221	63.2
Finance and Insurance	599	77.7	5,088	17.8	462,960	20.7
Manufacturing	543	88.7	10,286	43.1	508,193	42.2
Information	431	87.1	3,771	28.2	271,928	30.5
Transportation and Warehousing	317	75.1	5,389	25.5	257,442	25.2
Educational Services	235	89.4	7,659	34.2	274,771	26.1
Management of Companies and Enterprises	65	39.2	1,706	8.2	126,530	5.8
Industries not classified	60	100.0	90	100.0	2,326	100.0
Agriculture, Forestry, Fishing and Hunting	16	100.0	48	100.0	1,757	100.0
Utilities	5	71.4	56	18.7	7,278	28.2
Mining, Quarrying, and Oil and Gas Extraction	2	40.0	-	-	-	-
District Total	14,899	90.8	183,439	40.0	8,928,196	37.0

U.S. SMALL BUSINESS ADMINISTRATION **OFFICE OF ADVOCACY**

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Tennessee Congressional District 6

10,312 Small Employer Businesses 93.5% of Employer Businesses

102,011 Small Business Employees 51.0% of Employees



49.4% of Payroll



Number of Self-Employed (Census Bureau ACS, 2017)



District Total: 34,972

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

	inesses) Employer Businesses Employment Payroll (\$1,00	,000)				
Industry (Ranked by Small Employer Businesses)	Small	%	Small	%	Small	%
Retail Trade	1,545	90.2	10,543	34.4	323,645	41.8
Other Services (except Public Administration)	1,335	98.4	8,194	88.5	198,871	81.4
Construction	1,270	99.6	9,585	97.9	475,723	97.1
Health Care and Social Assistance	1,167	93.2	14,094	47.9	479,216	40.9
Professional, Scientific, and Technical Services	885	96.7	4,609	62.1	213,554	60.8
Accommodation and Food Services	833	92.9	12,661	54.4	182,621	52.2
Manufacturing	641	86.9	17,042	43.0	755,335	40.5
Administrative, Support, and Waste Management	512	92.8	5,167	49.1	148,881	49.9
Wholesale Trade	459	87.9	4,574	57.2	244,964	62.9
Finance and Insurance	427	86.1	4,406	67.9	224,238	62.7
Real Estate and Rental and Leasing	395	91.0	1,973	82.8	92,450	85.5
Transportation and Warehousing	350	86.0	3,012	26.6	118,429	25.6
Arts, Entertainment, and Recreation	204	98.1	1,878	83.0	41,010	88.4
Information	105	82.7	1,315	53.9	53,791	51.5
Educational Services	99	99.0	1,668	98.2	39,945	97.5
Agriculture, Forestry, Fishing and Hunting	32	100.0	134	100.0	4,948	100.0
Management of Companies and Enterprises	29	52.7	304	7.8	17,954	6.0
Mining, Quarrying, and Oil and Gas Extraction	29	90.6	349	49.5	14,895	61.2
Industries not classified	27	100.0	23	100.0	556	100.0
Utilities	8	72.7	480	95.4	33,422	95.7
District Total	10,312	93.5	102,011	51.0	3,664,448	49.4

U.S. SMALL BUSINESS ADMINISTRATION OFFICE OF ADVOCACY

\$4.6 billion Small Business Payroll

of Payroll

REGULATION • RESEARCH • OUTREACH

Tennessee Congressional District 7

11,456 Small Employer Businesses**92.4%** of Employer Businesses

114,082 Small Business Employees**49.2%** of Employees



Number of Self-Employed (Census Bureau ACS, 2017)

42.7%

0 to 99 100 to 178 179 to 280 281 to 1,419

District Total: 33,168

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

	Employer	Businesses	Employ	ment	Payroll (\$1	,000)
Industry (Ranked by Small Employer Businesses)	Small	%	Small	%	Small	%
Retail Trade	1,574	88.3	12,987	38.7	450,193	48.0
Other Services (except Public Administration)	1,397	98.8	10,138	96.9	301,320	96.7
Professional, Scientific, and Technical Services	1,250	94.3	8,278	64.7	533,062	64.8
Health Care and Social Assistance	1,230	92.6	17,020	44.9	661,748	39.7
Construction	1,089	98.5	8,068	82.9	414,915	79.5
Accommodation and Food Services	997	90.7	16,321	63.9	254,936	61.4
Administrative, Support, and Waste Management	653	89.8	7,017	41.2	308,627	41.3
Finance and Insurance	646	80.5	5,440	34.2	347,404	27.8
Manufacturing	515	88.0	9,738	38.6	429,321	35.6
Wholesale Trade	510	89.2	4,792	79.2	301,771	71.3
Real Estate and Rental and Leasing	470	91.1	1,988	70.0	100,311	66.4
Arts, Entertainment, and Recreation	334	98.2	2,303	72.0	82,039	89.8
Transportation and Warehousing	295	92.5	2,749	65.2	105,218	52.2
Information	218	84.2	1,933	30.0	130,132	29.7
Educational Services	157	95.7	2,832	76.4	79,448	83.3
Agriculture, Forestry, Fishing and Hunting	61	98.4	388	35.8	12,465	72.4
Industries not classified	49	100.0	51	100.0	1,170	100.0
Management of Companies and Enterprises	49	39.8	1,427	9.5	89,898	6.0
Mining, Quarrying, and Oil and Gas Extraction	11	68.8	78	24.3	3,379	15.7
Utilities	10	76.9	534	84.0	36,632	77.1
District Total	11,456	92.4	114,082	49.2	4,643,989	42.7

U.S. SMALL BUSINESS ADMINISTRATION OFFICE OF ADVOCACY

REGULATION • RESEARCH • OUTREACH

Tennessee Congressional District 8

10,915 Small Employer Businesses**92.5%** of Employer Businesses

121,294 Small Business Employees49.0% of Employees

\$5.0 billion Small Business Payroll46.7% of Payroll





District Total: 29,126

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

	Employer	Businesses	Employ	ment	Payroll (\$1	,000)
Industry (Ranked by Small Employer Businesses)	Small	%	Small	%	Small	%
Other Services (except Public Administration)	1,530	98.6	10,577	95.5	238,356	92.9
Retail Trade	1,529	88.3	12,587	37.6	367,687	44.8
Health Care and Social Assistance	1,375	94.0	20,876	41.6	1,019,934	43.4
Professional, Scientific, and Technical Services	1,062	95.6	6,769	70.4	434,170	80.1
Construction	1,020	99.2	9,831	96.6	504,812	95.7
Accommodation and Food Services	914	91.7	15,475	62.8	229,930	61.0
Administrative, Support, and Waste Management	663	91.7	9,460	51.6	306,145	56.6
Finance and Insurance	627	85.5	5,870	49.3	605,029	53.3
Wholesale Trade	536	86.2	6,709	62.9	357,753	60.9
Real Estate and Rental and Leasing	458	92.2	2,712	76.1	135,333	70.0
Manufacturing	419	80.4	7,985	24.0	343,008	22.0
Transportation and Warehousing	296	85.8	3,232	49.6	126,534	45.6
Arts, Entertainment, and Recreation	179	95.2	1,973	73.7	41,348	74.7
Educational Services	131	95.6	4,148	67.2	150,767	69.7
Information	115	78.2	1,384	40.9	51,356	34.7
Agriculture, Forestry, Fishing and Hunting	42	97.7	197	82.1	7,726	89.7
Management of Companies and Enterprises	40	44.0	1,033	9.5	91,736	8.0
Industries not classified	29	100.0	63	100.0	1,576	100.0
Mining, Quarrying, and Oil and Gas Extraction	10	76.9	83	37.9	3,659	29.7
Utilities	7	87.5	330	99.4	21,257	99.4
District Total	10,915	92.5	121,294	49.0	5,038,116	46.7

U.S. SMALL BUSINESS ADMINISTRATION OFFICE OF ADVOCACY

REGULATION • RESEARCH • OUTREACH

Tennessee Congressional District 9

8,604 Small Employer Businesses88.4% of Employer Businesses

123,061 Small Business Employees37.9% of Employees



\$5.1 billion Small Business Payroll32.1% of Payroll



Number of Self-Employed (Census Bureau ACS, 2017)



District Total: 20,584

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

	Employe	r Businesses	Employ	ment	Payroll (\$1	,000)
Industry (Ranked by Small Employer Businesses)	Small	%	Small	%	Small	%
Retail Trade	1,292	86.1	10,885	30.2	385,875	36.9
Other Services (except Public Administration)	1,134	95.6	10,021	65.2	300,067	56.8
Health Care and Social Assistance	956	92.1	15,525	33.1	624,660	28.2
Accommodation and Food Services	826	90.3	15,309	53.4	246,403	53.7
Professional, Scientific, and Technical Services	798	91.5	6,568	59.9	402,648	60.8
Construction	723	96.0	10,460	84.0	581,955	83.2
Wholesale Trade	678	77.2	10,962	43.0	687,207	43.6
Administrative, Support, and Waste Management	518	83.4	12,328	40.0	360,496	44.2
Finance and Insurance	364	82.4	2,498	28.8	143,076	21.3
Manufacturing	345	81.6	8,501	37.9	448,127	31.1
Transportation and Warehousing	340	70.5	8,115	17.0	400,810	18.0
Real Estate and Rental and Leasing	299	80.4	2,459	47.6	118,351	45.5
Educational Services	141	88.7	4,591	52.9	175,925	58.9
Arts, Entertainment, and Recreation	115	92.7	2,619	66.7	68,104	34.2
Information	91	75.8	1,000	18.4	44,191	14.4
Management of Companies and Enterprises	45	42.1	1,178	7.2	153,599	5.8
Industries not classified	18	100.0	28	100.0	627	100.0
Mining, Quarrying, and Oil and Gas Extraction	3	100.0	11	100.0	402	100.0
Agriculture, Forestry, Fishing and Hunting	2	100.0	-	-	-	-
Utilities	1	50.0	-	-	-	-
District Total	8,604	88.4	123,061	37.9	5,142,631	32.1