2024 Small Business Profile

U.S. SMALL BUSINESS ADMINISTRATION OFFICE OF ADVOCACY

Illinois

1.3 million small businesses **99.6 percent** of Illinois businesses 2.3 million small business employees 43.6 percent of Illinois employees



Share of employees working at small businesses by county

Sources of original data: Nonemployer Statistics (Census), Statistics of U.S. Businesses (Census)

Employer and employment dynamics

Establishments

Between March 2022 and March 2023, 37,920 Illinois establishments opened and 35,387 closed, for a net increase of 2,533. Employment expanded at 75,273 establishments and contracted at 64,213. Small businesses accounted for 36,473 openings and 33,551 closings.

Employment

Opening and expanding Illinois establishments added 546,338 jobs, while closing and contracting establishments lost 438,325, for a net increase of 108,013 jobs. Small businesses contributed a net increase of 81,551 jobs, or 75.5 percent of that total.





Counts include temporary closures and reopenings.

Source: Business Employment Dynamics (Bureau of Labor Statistics)

Small business loans

The Community Reinvestment Act requires large banks to report new small business loans. In 2022, reporting banks issued \$3.5 billion in loans to Illinois businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$3.8 billion. Total reported new lending to businesses through loans of \$1 million or less was \$11.2 billion. Source: <u>CRA Aggregate Data</u> (FFIEC) New lending to businesses with revenues under \$1 million \$Billion
5
4
3
2
1

2010

2020

Small business count by size and industry

| | Without | 1–19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Transportation and Warehousing | 174,403 | 16,317 | 1,236 | 191,956 |
| Professional, Scientific, and Technical Services | 132,883 | 32,589 | 2,581 | 168,053 |
| Other Services (except Public Administration) | 113,021 | 28,049 | 1,893 | 142,963 |
| Retail Trade | 99,854 | 19,708 | 2,160 | 121,722 |
| Construction | 91,859 | 27,246 | 1,818 | 120,923 |
| Real Estate and Rental and Leasing | 101,080 | 10,328 | 604 | 112,012 |
| Health Care and Social Assistance | 81,875 | 21,883 | 3,353 | 107,111 |
| Administrative, Support, and Waste Management | 86,054 | 12,729 | 1,571 | 100,354 |
| Arts, Entertainment, and Recreation | 54,385 | 4,217 | 561 | 59,163 |
| Accommodation and Food Services | 23,239 | 18,300 | 3,816 | 45,355 |
| Finance and Insurance | 28,033 | 10,308 | 1,090 | 39,431 |
| Educational Services | 31,846 | 3,142 | 789 | 35,777 |
| Wholesale Trade | 13,781 | 9,988 | 2,489 | 26,258 |
| Manufacturing | 10,870 | 7,563 | 3,048 | 21,481 |
| Information | 12,686 | 2,516 | 495 | 15,697 |
| Agriculture, Forestry, Fishing and Hunting | 5,452 | 288 | 12 | 5,752 |
| Mining, Quarrying, and Oil and Gas Extraction | 1,215 | 289 | 48 | 1,552 |
| Management of Companies and Enterprises | * | 181 | 552 | 733 |
| Utilities | 317 | 122 | 44 | 483 |
| Industries not classified | * | 247 | 1 | 248 |
| All industries | 1,062,853 | 225,816 | 26,957 | 1,315,626 |

2000

0

* Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2021 (Census); Statistics of U.S. Businesses, 2021 (Census)



Small business exports

A total of 22,704 identified firms exported goods worth \$73.5 billion from Illinois in 2022. Of those exporters, 20,217—or 89.0 percent—were small. Exports by small firms reached \$21.4 billion, making up 29.2 percent of exports by identified firms. Source: A profile of U.S. importing and exporting companies, 2021-2022 (Census)

Business ownership share by demographic group



Ownership shares include equal and majority ownership.

Sources of original data: <u>American Community Survey</u>, 2021 5-Year Data (Census); <u>Annual Business Survey</u>, 2021 (Census); <u>Nonemployer Statistics by Demographics</u>, 2021 (Census)

Business count by owner demographic group

| | Without | With | Total |
|--|-----------|-----------|------------|
| Ownership | employees | employees | businesses |
| Female | 440,000 | 55,616 | 495,616 |
| Male | 562,000 | 150,412 | 712,412 |
| Owned equally by both groups | 17,000 | 26,503 | 43,503 |
| Veteran | 34,000 | 9,536 | 43,536 |
| Not Veteran | 983,000 | 219,664 | 1,202,664 |
| Owned equally by both groups | 1,900 | 3,331 | 5,231 |
| Hispanic | 127,000 | 16,089 | 143,089 |
| Not Hispanic | 891,000 | 214,928 | 1,105,928 |
| Owned equally by both groups | 1,300 | 1,516 | 2,816 |
| American Indian and Alaska Native | 7,100 | 1,808 | 8,908 |
| Asian | 90,000 | 22,999 | 112,999 |
| Black or African American | 173,000 | 5,722 | 178,722 |
| Native Hawaiian and Other Pacific Islander | 1,200 | 255 | 1,455 |
| White | 762,000 | 202,122 | 964,122 |
| Hispanic or Racial Minority | 374,000 | 45,109 | 419,109 |
| White and Not Hispanic | 643,000 | 184,701 | 827,701 |
| Owned equally by both groups | 2,400 | 2,722 | 5,122 |
| | | | |

Counts include only businesses classifiable by owner demographic group.

Sources: Annual Business Survey, 2021 (Census); Nonemployer Statistics by Demographics, 2021 (Census)

Total Illinois employment by business size

Source of original data: Statistics of U.S. Businesses (Census)



Illinois small businesses employed 2.3 million workers in 2021, accounting for 43.6 percent of total employment.

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Small business employment and payroll by industry

| | Employers | | Employees | | Payroll (\$1,000s) | |
|--|-----------|-------|-----------|-------|--------------------|-------|
| Industry | Small | % | Small | % | Small | % |
| Professional, Scientific, and Technical Services | 35,170 | 98.0 | 218,083 | 52.3 | 20,438,309 | 44.9 |
| Other Services (except Public Administration) | 29,942 | 99.3 | 189,201 | 85.6 | 7,903,623 | 79.1 |
| Construction | 29,064 | 99.5 | 173,746 | 82.0 | 13,694,544 | 79.1 |
| Health Care and Social Assistance | 25,236 | 98.4 | 331,673 | 41.5 | 16,203,134 | 37.0 |
| Accommodation and Food Services | 22,116 | 98.6 | 271,794 | 63.0 | 6,891,212 | 65.0 |
| Retail Trade | 21,868 | 97.6 | 184,508 | 32.3 | 8,065,004 | 42.3 |
| Transportation and Warehousing | 17,553 | 97.6 | 90,863 | 30.2 | 4,778,798 | 28.6 |
| Administrative, Support, and Waste Management | 14,300 | 96.3 | 132,819 | 27.7 | 7,384,100 | 32.2 |
| Wholesale Trade | 12,477 | 93.6 | 155,001 | 50.1 | 11,922,938 | 42.7 |
| Finance and Insurance | 11,398 | 95.6 | 95,274 | 26.8 | 11,740,447 | 26.3 |
| Real Estate and Rental and Leasing | 10,932 | 98.2 | 49,624 | 64.1 | 3,715,532 | 65.1 |
| Manufacturing | 10,611 | 93.5 | 232,887 | 44.9 | 14,196,881 | 39.7 |
| Arts, Entertainment, and Recreation | 4,778 | 98.6 | 47,032 | 72.9 | 2,536,278 | 82.3 |
| Educational Services | 3,931 | 97.4 | 64,995 | 41.4 | 2,587,257 | 33.1 |
| Information | 3,011 | 90.6 | 37,054 | 33.5 | 3,266,709 | 25.1 |
| Management of Companies and Enterprises | 733 | 53.3 | 16,288 | 7.8 | 1,838,128 | 7.0 |
| Mining, Quarrying, and Oil and Gas Extraction | 337 | 93.1 | 3,249 | 57.7 | 235,517 | 52.7 |
| Agriculture, Forestry, Fishing and Hunting | 300 | 98.4 | 1,170 | 64.0 | 54,938 | 58.9 |
| Industries not classified | 248 | 100.0 | 340 | 100.0 | 11,427 | 100.0 |
| Utilities | 166 | 86.0 | 2,257 | 8.1 | 197,306 | 5.6 |
| All industries | 252,773 | 98.1 | 2,297,858 | 43.6 | 137,662,082 | 38.9 |

Source: Statistics of U.S. Businesses, 2021 (Census)

About this profile

Small businesses are generally defined here as firms with fewer than 500 employees. Figures or statistics may involve approximations because of missing or problematic data. Where notes identify the source of "original data," a value is approximate in at least one profile. The Technical Notes provide details on data, methods, and definitions. Electronic versions of this and other geographic profiles are available online. Visit advocacy.sba.gov for additional resources.

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