# **2024 Small Business Profile**

U.S. SMALL BUSINESS ADMINISTRATION OFFICE OF ADVOCACY

REGULATION • RESEARCH • OUTREACH

# Massachusetts

722,819 small businesses 99.5 percent of Massachusetts businesses **1.4 million** small business employees **43.9 percent** of Massachusetts employees



#### **Share of employees working at small businesses by county** Sources of original data: <u>Nonemployer Statistics</u> (Census), <u>Statistics of U.S. Businesses</u> (Census)

# Employer and employment dynamics

#### **Establishments**

Between March 2022 and March 2023, 25,978 Massachusetts establishments opened and 25,137 closed, for a net increase of 841. Employment expanded at 52,182 establishments and contracted at 46,511. Small businesses accounted for 25,256 openings and 24,413 closings.

# Employment

Opening and expanding Massachusetts establishments added 326,644 jobs, while closing and contracting establishments lost 270,909, for a net increase of 55,735 jobs. Small businesses contributed a net increase of 37,208 jobs, or 66.8 percent of that total.



2010

2020

Counts include temporary closures and reopenings.

Source: Business Employment Dynamics (Bureau of Labor Statistics)

2000

-500

# Small business loans

The Community Reinvestment Act requires large banks to report new small business loans. In 2022, reporting banks issued \$1.7 billion in loans to Massachusetts businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$2.3 billion. Total reported new lending to businesses through loans of \$1 million or less was \$5.1 billion. Source: <u>CRA Aggregate Data</u> (FFIEC)



# Small business count by size and industry

|  | Without   | 1–19      | 20-499    | All small  |
|--|-----------|-----------|-----------|------------|
| Industry   | employees | employees | employees | businesses |
| Professional, Scientific, and Technical Services | 104,803   | 17,757    | 2,017     | 124,577    |
| Construction                                     | 56,408    | 19,242    | 1,251     | 76,901     |
| Transportation and Warehousing                   | 71,287    | 3,205     | 528       | 75,020     |
| Real Estate and Rental and Leasing               | 63,836    | 5,782     | 346       | 69,964     |
| Retail Trade                                     | 48,816    | 13,582    | 1,304     | 63,702     |
| Other Services (except Public Administration)    | 43,232    | 15,990    | 891       | 60,113     |
| Health Care and Social Assistance                | 42,987    | 10,367    | 2,230     | 55,584     |
| Administrative, Support, and Waste Management    | 38,628    | 8,979     | 928       | 48,535     |
| Arts, Entertainment, and Recreation              | 37,864    | 2,749     | 410       | 41,023     |
| Educational Services                             | 23,404    | 2,363     | 574       | 26,341     |
| Accommodation and Food Services                  | 7,401     | 11,218    | 2,309     | 20,928     |
| Finance and Insurance                            | 14,461    | 4,040     | 619       | 19,120     |
| Wholesale Trade                                  | 7,952     | 4,168     | 1,071     | 13,191     |
| Manufacturing                                    | 6,185     | 3,882     | 1,421     | 11,488     |
| Information                                      | 8,466     | 1,747     | 394       | 10,607     |
| Agriculture, Forestry, Fishing and Hunting       | 4,517     | 344       | 7         | 4,868      |
| Utilities  | 672       | 70        | 17        | 759        |
| Management of Companies and Enterprises          | *         | 109       | 267       | 376        |
| Industries not classified                        | *         | 346       | 3         | 349        |
| Mining, Quarrying, and Oil and Gas Extraction    | 87        | 35        | 13        | 135        |
| All industries                                   | 581,006   | 125,861   | 15,952    | 722,819    |

\* Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2021 (Census); Statistics of U.S. Businesses, 2021 (Census)



# Small business exports

A total of 9,781 identified firms exported goods worth \$30.9 billion from Massachusetts in 2022. Of those exporters, 8,595—or 87.9 percent—were small. Exports by small firms reached \$8.8 billion, making up 28.4 percent of exports by identified firms. Source: <u>A profile of U.S. importing and exporting companies, 2021-2022</u> (Census)

----

### Business ownership share by demographic group



Ownership shares include equal and majority ownership.

Sources of original data: <u>American Community Survey</u>, 2021 5-Year Data (Census); <u>Annual Business Survey</u>, 2021 (Census); <u>Nonemployer Statistics by Demographics</u>, 2021 (Census)

# Business count by owner demographic group

|  | Without        | With      | Total      |
|--|----------------|-----------|------------|
| Ownership                                  | employees      | employees | businesses |
| Female                                     | 232,000        | 27,668    | 259,668    |
| Male                                       | 323,000        | 87,309    | 410,309    |
| Owned equally by both groups               | 10,500         | 12,942    | 23,442     |
| Veteran                                    | 19,000         | 6,652     | 25,652     |
| Not Veteran                                | 545,000        | 118,704   | 663,704    |
| Owned equally by both groups               | 1,200          | 2,560     | 3,760      |
| Hispanic                                   | 56,000         | 3,749     | 59,749     |
| Not Hispanic                               | 508,000        | 123,579   | 631,579    |
| Owned equally by both groups               | 550            | 589       | 1,139      |
| American Indian and Alaska Native          | 3,600          | 553       | 4,153      |
| Asian                                      | 44,500         | 12,522    | 57,022     |
| Black or African American                  | 52,500         | 2,272     | 54,772     |
| Native Hawaiian and Other Pacific Islander | 850            | 43        | 893        |
| White                                      | 472,000        | 112,445   | 584,445    |
| Hispanic or Racial Minority                | 142,000        | 18,606    | 160,606    |
| White and Not Hispanic                     | 421,000        | 107,947   | 528,947    |
| Owned equally by both groups               | 1,400          | 1,365     | 2,765      |
|  | - lata away wa |           |            |

Counts include only businesses classifiable by owner demographic group.

Sources: Annual Business Survey, 2021 (Census); Nonemployer Statistics by Demographics, 2021 (Census)

#### Total Massachusetts employment by business size

Source of original data: Statistics of U.S. Businesses (Census)



Massachusetts small businesses employed 1.4 million workers in 2021, accounting for 43.9 percent of total employment.

♦

## Small business employment and payroll by industry

|  | Employers |       | Employees |       | Payroll (\$1,000s) |       |
|--|-----------|-------|-----------|-------|--------------------|-------|
| <br>Industry   | Small     | %     | Small     | %     | Small              | %     |
| Construction   | 20,493    | 99.4  | 129,491   | 85.9  | 10,794,235         | 81.9  |
| Professional, Scientific, and Technical Services     | 19,774    | 97.0  | 170,740   | 52.0  | 22,429,911         | 46.7  |
| Other Services (except Public Administration)        | 16,881    | 99.3  | 97,262    | 89.9  | 4,214,977          | 84.0  |
| Retail Trade   | 14,886    | 97.3  | 111,520   | 32.4  | 5,647,895          | 39.9  |
| Accommodation and Food Services                      | 13,527    | 98.6  | 155,624   | 66.7  | 5,203,690          | 70.3  |
| Health Care and Social Assistance                    | 12,597    | 97.7  | 215,112   | 35.7  | 11,330,350         | 31.0  |
| Administrative, Support, and Waste Management        | 9,907     | 96.7  | 87,619    | 42.3  | 5,360,266          | 42.3  |
| Real Estate and Rental and Leasing                   | 6,128     | 97.9  | 31,173    | 62.9  | 2,491,510          | 58.9  |
| Manufacturing  | 5,303     | 93.6  | 109,281   | 48.1  | 7,992,895          | 41.1  |
| Wholesale Trade                                      | 5,239     | 91.5  | 69,409    | 48.7  | 6,367,051          | 39.8  |
| Finance and Insurance                                | 4,659     | 92.5  | 51,075    | 27.8  | 7,943,520          | 26.0  |
| Transportation and Warehousing                       | 3,733     | 94.8  | 37,158    | 37.2  | 1,797,182          | 33.0  |
| Arts, Entertainment, and Recreation                  | 3,159     | 98.5  | 32,894    | 77.4  | 1,584,881          | 59.7  |
| Educational Services                                 | 2,937     | 96.8  | 55,204    | 26.9  | 2,594,734          | 23.7  |
| Information  | 2,141     | 88.7  | 30,410    | 24.9  | 3,822,838          | 19.5  |
| Management of Companies and Enterprises              | 376       | 51.2  | 8,543     | 7.6   | 889,282            | 5.5   |
| Agriculture, Forestry, Fishing and Hunting           | 351       | 99.7  | 1,087     | 99.4  | 62,218             | 98.7  |
| Industries not classified                            | 349       | 100.0 | 584       | 100.0 | 25,824             | 100.0 |
| Utilities  | 87        | 75.7  | 869       | 6.8   | 98,172             | 5.9   |
| Mining, Quarrying, and Oil and Gas Extraction        | 48        | 84.2  | 574       | 67.1  | 44,714             | 54.3  |
| All industries                                       | 141,813   | 97.7  | 1,395,629 | 43.9  | 100,696,145        | 38.2  |
| Source: Statistics of U.S. Businesses, 2021 (Census) |           |       |           |       |                    |       |

Source: Statistics of U.S. Businesses, 2021 (Census)

# About this profile

Small businesses are generally defined here as firms with fewer than 500 employees. Figures or statistics may involve approximations because of missing or problematic data. Where notes identify the source of "original data," a value is approximate in at least one profile. The Technical Notes provide details on data, methods, and definitions. Electronic versions of this and other <u>geographic</u> <u>profiles</u> are available online. Visit <u>advocacy.sba.gov</u> for additional resources.

 $<sup>\</sup>diamond$