U.S. SMALL BUSINESS ADMINISTRATION OFFICE OF ADVOCACY

2025 Small Business Profile

REGULATION • RESEARCH • OUTREACH

Michigan

983,079 small businesses 99.6 percent of Michigan businesses **1.9 million** small business employees **47.7 percent** of Michigan employees



Share of employees working at small businesses by county

Sources of original data: Nonemployer Statistics (Census), Statistics of U.S. Businesses (Census)

Employer and employment dynamics

Establishments

Between March 2023 and March 2024, 25,756 Michigan establishments opened and 24,412 closed, for a net increase of 1,344. Employment expanded at 54,245 establishments and contracted at 50,855. Small businesses accounted for 24,975 openings and for 23,578 closings.

Employment

Opening and expanding Michigan establishments added 350,997 jobs, while closing and contracting establishments lost 331,059, for a net increase of 19,938 jobs. Small businesses gained 265,544 jobs and lost 237,597, for a net increase of 27,947 jobs. Thousands of establishments



Counts include temporary closures and reopenings.

Source: Business Employment Dynamics (Bureau of Labor Statistics)

Small business loans

The Community Reinvestment Act requires large banks to report new small business loans. In 2023, reporting banks issued \$1.9 billion in loans to Michigan businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$1 million or less was \$6.1 billion. Total reported new lending to businesses through loans of \$100,000 or less was \$2.3 billion. Source: <u>CRA Aggregate Data</u> (FFIEC) New lending to businesses with revenues under \$1 million \$Billion



Small business count by size and industry

	Without	1–19	20-499	All small
Industry	employees	employees	employees	businesses
Other Services (except Public Administration)	101,325	19,865	1,387	122,577
Professional, Scientific, and Technical Services	96,829	17,854	1,760	116,443
Construction	85,152	19,068	1,566	105,786
Transportation and Warehousing	89,128	5,797	806	95,731
Real Estate and Rental and Leasing	85,845	6,318	423	92,586
Administrative, Support, and Waste Management	76,832	8,779	1,273	86,884
Health Care and Social Assistance	65,087	16,429	2,948	84,464
Retail Trade	61,460	18,913	2,095	82,468
Arts, Entertainment, and Recreation	44,226	2,892	448	47,566
Accommodation and Food Services	17,774	12,140	3,866	33,780
Educational Services	24,779	1,724	431	26,934
Finance and Insurance	18,036	5,921	599	24,556
Manufacturing	13,385	7,209	3,073	23,667
Wholesale Trade	12,118	5,832	1,534	19,484
Information	9,238	1,882	279	11,399
Agriculture, Forestry, Fishing and Hunting	6,857	588	49	7,494
Mining, Quarrying, and Oil and Gas Extraction	1,093	209	41	1,343
Management of Companies and Enterprises	*	121	473	594
Utilities	262	83	23	368
Industries not classified	*	197	0	197
All industries	809,426	151,687	21,966	983,079

* Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2022 (Census); Statistics of U.S. Businesses, 2022 (Census)



Small business exports

A total of 13,885 identified firms exported goods worth \$61.4 billion from Michigan in 2023. Of those exporters, 12,294—or 88.5 percent—were small. At \$12.9 billion, exports by small firms made up 20.9 percent of exports by identified firms. Source: A profile of U.S. importing and exporting companies, 2022-2023 (Census)

Business ownership share by demographic group



Ownership shares include equal and majority ownership.

Sources of original data: <u>American Community Survey</u>, 2022 5-Year Data (Census); <u>Annual Business Survey</u>, 2022 (Census); <u>Nonemployer Statistics by Demographics</u>, 2022 (Census)

Business count by owner demographic group or location type								
Group	Without employees	%	With employees %		Total businesses			
Female	357,000	91.9	31,497	8.1	388,497			
Male	420,000	79.8	106,444	20.2	526,444			
Owned equally by both groups	18,500	53.1	16,332	46.9	34,832			
Veteran	32,000	85.4	5,465	14.6	37,465			
Not Veteran	760,000	83.8	146,553	16.2	906,553			
Owned equally by both groups	2,600	53.6	2,255	46.4	4,855			
Hispanic	32,000	91.8	2,875	8.2	34,875			
Not Hispanic	762,000	83.5	150,930	16.5	912,930			
Owned equally by both groups	750	61.6	468	38.4	1,218			
Rural	187,000	85.2	32,545	14.8	219,545			
Urban	585,000	82.4	124,718	17.6	709,718			
American Indian and Alaska Native	8,700	91.5	809	8.5	9,509			
Asian	37,500	80.2	9,251	19.8	46,751			
Black or African American	131,000	97.1	3,892	2.9	134,892			
Native Hawaiian and Other Pacific Islander	850	90.7	*	*	937			
White	631,000	81.8	140,757	18.2	771,757			
Hispanic or Racial Minority	201,000	92.4	16,643	7.6	217,643			
White and Not Hispanic	591,000	81.3	136,115	18.7	727,115			
Owned equally by both groups	2,300	60.3	1,515	39.7	3,815			

* Not available

Counts include only businesses classifiable by owner demographic group or location type.

Sources: Annual Business Survey, 2022 (Census); Nonemployer Statistics by Demographics, 2022 (Census)

Total Michigan employment by business size

Source of original data: Statistics of U.S. Businesses (Census)



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Small businesses accounted for 47.7 percent of Michigan employment in 2022, which exceeded the national small business employment share.

Small business employment and payroll by industry

	Employer	S	Employee	Employees		Payroll (\$1,000s)	
Industry	Small	%	Small	%	Small	%	
Other Services (except Public Administration)	21,252	99.3	137,948	86.9	4,952,253	81.1	
Retail Trade	21,008	97.9	189,852	41.0	7,719,285	46.8	
Construction	20,634	99.5	147,092	85.4	10,734,832	82.4	
Professional, Scientific, and Technical Services	19,614	97.3	153,283	49.9	12,260,473	42.0	
Health Care and Social Assistance	19,377	98.6	270,839	44.1	13,248,285	37.6	
Accommodation and Food Services	16,006	98.5	241,634	64.7	5,264,179	62.8	
Manufacturing	10,282	94.2	256,182	43.0	15,444,320	39.4	
Administrative, Support, and Waste Management	10,052	96.2	118,878	32.5	5,741,843	36.2	
Wholesale Trade	7,366	92.5	95,961	51.5	7,282,200	48.2	
Real Estate and Rental and Leasing	6,741	98.1	36,386	66.2	2,023,866	63.8	
Transportation and Warehousing	6,603	96.0	57,972	41.2	3,191,390	39.4	
Finance and Insurance	6,520	95.0	57,030	31.9	4,170,841	26.2	
Arts, Entertainment, and Recreation	3,340	98.5	36,104	76.3	1,657,988	77.2	
Information	2,161	91.0	22,229	36.4	1,646,321	29.9	
Educational Services	2,155	97.0	34,961	52.3	1,180,179	48.2	
Agriculture, Forestry, Fishing and Hunting	637	99.5	4,196	97.6	237,866	96.8	
Management of Companies and Enterprises	594	58.1	13,786	11.5	1,133,584	8.6	
Mining, Quarrying, and Oil and Gas Extraction	250	91.2	2,733	56.9	229,779	56.7	
Industries not classified	197	100.0	224	100.0	11,241	100.0	
Utilities	106	78.5	1,954	8.2	201,391	6.5	
All industries	173,653	98.0	1,879,244	47.7	98,332,116	42.3	

Percentages were calculated by dividing industry totals for small employers by industry totals for all employers. Source: <u>Statistics of U.S. Businesses</u>, 2022 (Census)

About this profile

Small businesses are generally defined here as firms with fewer than 500 employees. Statistics of U.S. Businesses and Nonemployer Statistics by Demographics are produced through a partnership between the Office of Advocacy and the Census Bureau. Where notes say "Source of original data," values may have been approximated because of missing values in the original data. Electronic versions of this and other <u>geographic profiles</u> are available online, along with technical notes about data, methods, and definitions. Visit <u>advocacy.sba.gov</u> for additional resources.